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June 8, 2010

Virginia GCSA  
David Norman  
10231 Telegraph Road, Ste A  
Glen Allen, VA 23059

Dear Mr. Norman,

Please accept the enclosed check in the amount of \$5,597.34 to be used at the discretion of the association for the benefit of your members and the industry at large in Virginia. This contribution was made possible by a cooperative effort by green industry professionals, Precision Laboratories and the distributors that represent Precision Laboratories' line of specialized chemistries. The strong support of our products, as reflected by purchases during the last four months of 2009, by your golf course superintendents, sports field managers and landscape professionals, is what made this contribution possible. We, and our distributors, allocated funds that would have been used for other marketing and promotional activities, such as advertising, sponsorships, and event participation, and redirected them to ensure that turf managers continue to have access to best practices, technical information and legislative support that contribute to their success.

Along with our distributor partners, we understand that the turf industry contributes jobs, money and recreation to communities across the country. As budgets at golf course operations and universities are reduced, private funding can work to provide the support needed to drive programs to higher levels so that the industry continues to progress and so that the accomplishments do not subside. We all face uncertainties as governments consider increased regulations and new taxes that impose greater financial burdens on all industry participants and consumers. At Precision Laboratories, we believed it necessary to reallocate revenues to ensure that our industry continues important research and obtains proper representation, at the legislative level, to present our issues and contribute to a fair, balanced and informed perspective at the state and federal level.

We sincerely thank all of the users of our products for making this contribution possible. We are privileged to work with so many fine professionals in Virginia and we remain committed to earning their satisfaction with each and every application.

Graciously,

Precision Laboratories

Richard L. Wohlner  
President

Donald A. Spier  
Vice President – Turf & Ornamental Business